

Export & Import Program (MODULES)

- **Why Export and Import**

- Brief Definition and Examples of Export and Import.
- Who guides Export and Import- Ministries and Departments.

- **Brief information on Exportability and Importability.**

- Items : Freely Importable/Exportable/Restricted/Prohibited
- Brief comparisons of data of Indian Export and Import and its share the world market.
- Examples

- **Foreign Trade Policy and Handbook of Procedures-**

- The guide to trade.
- Definitions
- Chapter wise discussion.

- **International Commercial Terms (INCOTERMS)**

- Explanations of Terms with Examples

- **Various kinds of payment terms**

- Advance payment
- DP
- DA
- Letter of Credit

- **Letter of Credit (L/C) and Types of L/C**

- **Export Promotion Councils**

- Various Export Promotion councils
- Role of Export promotion Councils.

- **Export – Procedure**

- -Requirements to become an Exporter
- -Documentation
- How the process of Export goes
- How to find a buyer
- Examples

- **Export risk coverage-**

- ECGC LTD
- INSURANCE

- **Incentives to Exporters and how to take the Incentives.**

- MEIS
- SEIS

- **Duty Saving Schemes in Export**

- ADVANCE AUTHORISATION
- EPCG AUTHORISATION

- **The port , shipping Line and customs**

- Examples

- **Introduction of Imports**

- -Procedure
- -Documentation
- -Documentary requirement to become an Importer
- Examples

- **How the process of Import goes**

- Classification of Items for calculating the Duty
- Components of Duty
- Various kinds of duty
- Duty calculation

- Warehouse , Bonded Warehouse , SEZ and FTWZ.

- Examples

- MISC :

- Trade Agreements with various Countries & Blocks
- Freight Forwarders , consolidators & CHA.
- Others

- Questions and Answer Session.